

What If I Want to Purchase a Home Through a Builder?

The advantages of having an agent help you purchase a new home are the same as those for purchasing a resale home...

- Knowledge of the market
- Help in finding the perfect home quickly
- Expertise in contract writing/negotiation
- Closing assistance

The builder often has a professional representative watching out for his/her interests, and you need the same expert representation.

Buying a brand-new build can be a little more intricate and time-consuming than buying a resale, but your real estate professional can walk you through this process. It's important that your interests be protected when you are entering into a contract for a semi-custom or a build-to-suit home. The contract details must be exact in order to protect you and to ensure you get exactly the home you want!

NOTE - the Builder often requires that your Agent accompany you on your first visit to the Builder's sales office in order for your representative to participate in the process.