

# Make an Offer on The Home of Your Choice

After you have likely looked at a lot of houses and picked the house of your dreams, you'll be ready to take the next step to make an offer!

Your real estate agent will help you write up the offer, including the sales price and clauses, then will act as your advocate and present your offer, representing your interests to the other party.

## Negotiate the Details with the Seller or Seller's Agent

Once the seller views your offer, they will very likely prepare a counteroffer. With the help of your expert negotiator real estate agent, the parties will go back and forth until both sides accept the offer. During this process, your real estate agent will offer insights and suggestions on how to proceed. Once all parties have agreed to the price, terms and conditions, you will enter in to contract!

